

### Product Description

### Valueworks Cost Saving Analysis



**Find the Savings**



**Get the Savings**



**Keep the Savings**



**Increase the Savings**

#### The Scenario

Is your organisation under pressure to reduce costs but is having difficulty knowing how and where to find the savings? This is not uncommon. Often, organisations cannot rapidly or easily access accurate expenditure data or information because it resides across numerous software applications and within multiple site locations.

Without an accurate picture of expenditure, attempts to evaluate and improve an organisation's supply chain activities are severely restricted.

#### The Solution

Valueworks Cost Saving Analysis identifies and quantifies cost saving opportunities with pinpoint precision and at no financial risk to the client. We can help you understand your spend in minute detail, which will then set the platform for getting the savings. Using a combination of unique in-house proprietary analysis software and established evaluation processes, we find cost savings typically in the region of 12% of annual expenditure.

#### What makes Valueworks Cost Saving Analysis Different?

1. Valueworks extract transaction data from any system with minimum disruption and client involvement.
2. Valueworks merge data from multiple financial systems to create a single data source.
3. Valueworks data cleanse, rationalise, re-categorise and analyse to create a very detailed expenditure profile at a category level.

#### Features

- Quantitative and qualitative assessment of client(s) Sourcing, Procurement and Strategic Cost Management activities across 50 key performance indicators.
- Review of the existing client(s) systems, in order to identify opportunities to utilise e-Sourcing and e-Procurement technology.
- Supply-Market Positioning and Segmentation of the detailed expenditure profile to identify the product categories to be targeted for further investigation.
- Product specification performance analysis and competitiveness assessment of key individual product items within the targeted categories.
- Major cost saving opportunities identified to target overall savings of at least 10% of analysed expenditure.
- 'Quick Win' cost savings opportunities identified to deliver positive cash flows within 3 months sufficient to finance the Cost Savings Analysis<sup>TM</sup> and the delivery of the major cost saving opportunities identified.
- Appraisal of strategic supply chain options available to client(s).
- Formulation / recommendation of a world-class, self financing Sourcing, Procurement and Strategic Cost Management integrated solution that specifically meets the requirements of the specific sector, organisation and situation.
- Feedback Presentation & Report.

#### Benefits

- Data extraction with minimum disruption and client employee involvement.
- Production of very detailed procurement expenditure information.
- Highly accurate and focused findings and recommendations.
- Low project cost that is rapidly self-financing and delivers a high return on investment. Money back guarantee if Cost Savings Analysis<sup>TM</sup> is not self-financing...hence no financial risk.